

Company	Stage	Founded	Total employees	Y/Y Employee %	Sales %	Marketing %	CS/Support %	R&D %	Other %	Offers	G2	Ease of Use			Quality of Support			Ease of Setup		
												Score	Avg	Delta	Score	Avg	Delta	Score	Avg	Delta
Drata	Growth (100-300)	2020	217	362	21	4	12	43	20	Demo	4.9	99	91	8	99	92	7	96	90	6
Vercel	Established (300-1000)	2015	322	312	15	9	7	44	25	Free trial	4.7	98	88	10	83	88	-5	100	85	15
Notion	Established (300-1000)	2012	493	235	6	10	4	34	46	Free trial	4.6	87	89	-2	89	88	1	89	86	3
Scratchpad	Venture (30-100)	2020	74	192	22	10	4	29	35	Demo	4.8	96	90	6	97	92	5	93	86	7
Linktree	Growth (100-300)	2016	298	188	3	10	3	58	26	Free trial	4.6	94	88	6	86	88	-2	95	88	7
ClickUp	Established (300-1000)	2016	882	174	14	9	20	35	22	Demo	4.7	86	86	0	91	87	4	84	84	0
Leena AI	Established (300-1000)	2015	314	171	19	9	10	42	20	Demo	4.5	90	88	2	94	87	7	84	81	3
Remote	Scaled (>1000)	2019	1848	170	14	11	7	25	43	Free trial	4.5	95	88	7	94	81	13	94	85	9
LinkSquares	Growth (100-300)	2015	283	167	22	5	10	36	27	Demo	4.7	92	89	3	98	91	7	89	86	3
Tackle.io	Growth (100-300)	2016	234	139	21	6	7	44	22	Demo	4.9	89	86	3	99	87	12	89	86	3
Apollo	Growth (100-300)	2015	230	135	19	9	5	33	34	Free trial	4.8	93	90	3	91	91	0	93	90	3
Dooly	Growth (100-300)	2016	100	127	16	12	6	26	40	Free trial	4.7	93	90	3	94	92	2	93	90	3
FullStory	Established (300-1000)	2014	635	126	34	6	6	30	24	Free trial	4.5	86	89	-3	91	88	3	89	87	2
Maze	Growth (100-300)	2018	140	126	11	10	10	47	22	Free trial	4.6	91	90	1	91	90	1	96	89	7
6sense	Scaled (>1000)	2013	1041	123	22	6	13	32	27	Demo	4.4	84	88	-4	89	94	-5	77	86	-9
Astronomer	Growth (100-300)	2015	282	123	14	5	5	58	18	Free trial	4.8	94	87	7	100	87	13	94	84	10
Karbon	Growth (100-300)	2014	143	121	16	4	16	40	24	Free trial	4.8	89	86	3	92	86	6	76	86	-10
LinearB	Venture (30-100)	2018	72	119	14	17	8	31	30	Demo	4.7	86	89	-3	94	95	-1	89	90	-1
Lattice	Established (300-1000)	2015	684	117	20	4	16	35	25	Demo	4.6	94	89	5	94	90	4	92	86	6
FloQast	Established (300-1000)	2013	485	111	23	6	9	45	17	Demo	4.8	96	87	9	96	88	8	93	82	11
Retool	Growth (100-300)	2017	204	102	27	9	5	45	14	Free trial	4.7	88	89	-1	92	90	2	85	87	-2
Chili Piper	Growth (100-300)	2016	271	100	33	7	14	20	26	Demo	4.7	91	90	1	92	87	5	80	89	-9
Grafana Labs	Established (300-1000)	2014	718	97	17	6	4	58	15	Free trial	4.5	83	87	-4	77	92	-15	85	89	-4
Snyk	Scaled (>1000)	2015	1394	96	28	5	5	41	21	Free trial	4.4	89	87	2	90	91	-1	92	87	5
Airtable	Established (300-1000)	2013	980	95	19	6	8	42	25	Free trial	4.6	89	86	3	86	87	-1	88	84	4
StackAdapt	Established (300-1000)	2014	645	94	36	8	0	23	33	Demo	4.8	91	86	5	99	88	11	92	83	9
Eightfold	Established (300-1000)	2016	586	94	15	5	8	33	39	Demo	4.1	82	92	-10	82	93	-11	83	91	-8
Coda	Established (300-1000)	2014	303	94	11	11	9	44	25		4.7	87	90	-3	92	87	5	86	90	-4
Productboard	Established (300-1000)	2014	490	92	24	5	7	44	20	Free trial	4.3	82	85	-3	89	88	1	80	85	-5
Chargebee	Scaled (>1000)	2011	1255	92	20	4	8	46	22	Free trial	4.6	89	87	2	88	89	-1	84	83	1
Bitwarden	Venture (30-100)	2015	75	92	16	11	11	47	15	Free trial	4.7	94	90	4	91	87	4	-	-	-
Miro	Scaled (>1000)	2011	1675	91	18	5	9	39	29	Demo	4.8	92	92	0	90	89	1	92	92	0
Figma	Established (300-1000)	2012	945	89	17	6	2	43	32	Free trial	4.6	90	88	2	87	83	4	90	90	0
Gong	Scaled (>1000)	2015	1243	87	33	3	11	26	27	Demo	4.7	93	92	1	93	93	0	91	90	1
JumpCloud	Established (300-1000)	2012	594	86	9	7	5	58	21	Free trial	4.6	91	87	4	89	86	3	89	85	4
Sila	Venture (30-100)	2018	74	85	16	5	5	29	45	Free trial	4.8	97	89	8	92	84	8	77	83	-6
Calendly	Established (300-1000)	2013	493	84	28	7	6	40	19	Free trial	4.7	94	90	4	91	87	4	91	89	2
Cypress.io	Growth (100-300)	2015	121	84	12	5	4	44	35	Free trial	4.8	93	86	7	88	85	3	94	87	7
LaunchDarkly	Established (300-1000)	2014	495	82	23	7	3	44	23	Free trial	4.7	92	88	4	94	92	2	95	85	10
1Password	Established (300-1000)	2005	720	82	13	8	12	40	27	Free trial	4.7	91	90	1	92	87	5	89	88	1
Alyce	Growth (100-300)	2015	179	1	27	7	7	24	35	Demo	4.7	92	93	-1	94	95	-1	86	93	-7
Ecwid	Growth (100-300)	2009	189	1	5	16	6	53	20	Free trial	4.8	94	86	8	95	86	9	93	83	10
SightCall	Growth (100-300)	2008	124	1	20	8	12	37	23	Demo	4.7	96	93	3	96	93	3	-	-	-
BuzzBoard	Growth (100-300)	2014	115	2	8	3	3	58	28	Demo	4.4	87	90	-3	91	91	0	89	90	-1
Apptivo	Growth (100-300)	2009	294	2	7	2	4	76	11	Free trial	4.3	80	88	-8	87	87	0	74	86	-12
SolarWinds	Scaled (>1000)	1999	2333	2	24	7	6	47	16	Free trial	4.4	90	85	5	90	86	4	87	80	7
Addigy	Venture (30-100)	2013	61	2	16	5	5	57	17	Free trial	4.5	82	89	-7	88	88	0	82	83	-1
Collective[i]	Venture (30-100)	2008	99	2	8	7	4	50	31	Demo	4.9	98	91	7	99	93	6	100	88	12
AutoRABIT	Growth (100-300)	2015	186	2	14	10	4	50	22	Free trial	4.3	83	88	-5	77	88	-11	83	85	-2
Influitive	Growth (100-300)	2010	128	2	5	13	17	35	30	Demo	4.4	87	91	-4	93	90	3	78	87	-9
BoomTown	Established (300-1000)	2006	366	2	25	6	14	28	27	Demo	4.8	92	85	7	93	84	9	90	83	7
Logz.io	Growth (100-300)	2014	238	3	17	5	0	49	29	Free trial	4.6	89	86	3	95	88	7	89	87	2
Mailchimp	Scaled (>1000)	2001	1402	3	3	14	5	51	27	Free trial	4.3	87	88	-1	80	87	-7	86	85	1
Litmus	Growth (100-300)	2005	195	3	24	10	7	30	27	Free trial	4.5	91	89	2	89	83	6	93	88	5
Unbounce	Growth (100-300)	2009	237	3	3	12	10	44	31	Free trial	4.4	86	89	-3	86	89	-3	89	89	0
Prezi	Established (300-1000)	2009	338	3	6	9	7	51	27	Free trial	4.2	79	90	-11	83	89	-6	83	91	-8
CloudZero	Venture (30-100)	2016	40	3	25	13	3	46	13	Free trial	4.5	92	89	3	100	89	11	89	86	3

Repsly	Growth (100-300)	2008	104	3	25	13	3	46	13	Demo	4.3	88	90	-2	93	90	3	86	91	-5
RapidMiner	Growth (100-300)	2007	110	3	10	11	3	51	25	Free trial	4.6	88	89	-1	85	90	-5	90	86	4
Very Good Secu	Growth (100-300)	2015	226	3	13	5	4	35	43	Free trial	4.7	92	93	-1	93	95	-2	89	91	-2
Swrve	Venture (30-100)	2011	72	3	9	6	11	51	23	Demo	4.2	84	88	-4	95	91	4	67	87	-20
Zenefits	Established (300-1000)	2013	453	4	22	6	12	28	32	Free trial	4	87	88	-1	74	85	-11	83	83	0
Textline	Venture (30-100)	2015	56	4	24	4	15	22	35	Free trial	4.5	92	90	2	93	89	4	96	89	7
dotloop	Growth (100-300)	2009	145	4	19	3	34	12	32	Free trial	4.2	84	83	1	82	83	-1	74	82	-8
Formstack	Growth (100-300)	2006	274	4	25	9	12	34	20	Free trial	4.4	88	91	-3	85	89	-4	89	90	-1
Doodle	Growth (100-300)	2007	120	4	3	7	8	52	30	Free trial	4.4	91	90	1	87	87	0	89	89	0
Segment	Established (300-1000)	2012	600	5	30	5	8	42	15	Demo	4.6	88	87	1	86	91	-5	86	82	4
<a href="#">Reply.io</a>	Venture (30-100)	2014	83	5	16	4	16	57	7	Free trial	4.6	88	91	-3	93	91	2	86	88	-2
Pushpay	Established (300-1000)	2011	468	5	14	7	9	49	21	Free trial	4.3	89	81	8	86	85	1	85	79	6
Blue Prism	Scaled (>1000)	2001	1097	5	15	7	9	39	30	Free trial	4.5	88	87	1	86	89	-3	83	87	-4
Signpost	Growth (100-300)	2010	135	5	37	3	7	17	36	Demo	3.7	74	88	-14	72	87	-15	69	86	-17
Trello	Growth (100-300)	2014	103	5	4	19	0	57	20	Free trial	4.4	90	86	4	85	87	-2	91	84	7
Flexera	Scaled (>1000)	2008	1059	5	15	5	8	50	22	Free trial	3.7	78	87	-9	62	87	-25	75	86	-11
Acquia	Scaled (>1000)	2007	1185	5	17	5	5	54	19	Free trial	3.9	71	86	-15	69	89	-20	65	81	-16
Firmex	Growth (100-300)	2006	130	5	32	5	13	34	16	Free trial	4.4	86	92	-6	89	92	-3	88	93	-5
Impira	Venture (30-100)	2017	41	5	10	4	4	51	31	Free trial	4.3	94	89	5	96	86	10	-	-	-
Avanan	Venture (30-100)	2014	95	6	36	5	3	39	17	Free trial	4.8	94	90	4	95	89	6	96	87	9
Vendasta	Established (300-1000)	2008	563	6	18	16	5	41	20	Free trial	4.5	83	88	-5	91	87	4	82	86	-4
Kibo	Established (300-1000)	2015	419	6	11	6	13	39	31	Free trial	4.2	78	86	-8	82	86	-4	72	83	-11
Fastly	Scaled (>1000)	2011	1031	6	17	7	3	50	23	Free trial	4.8	91	89	2	95	89	6	88	86	2